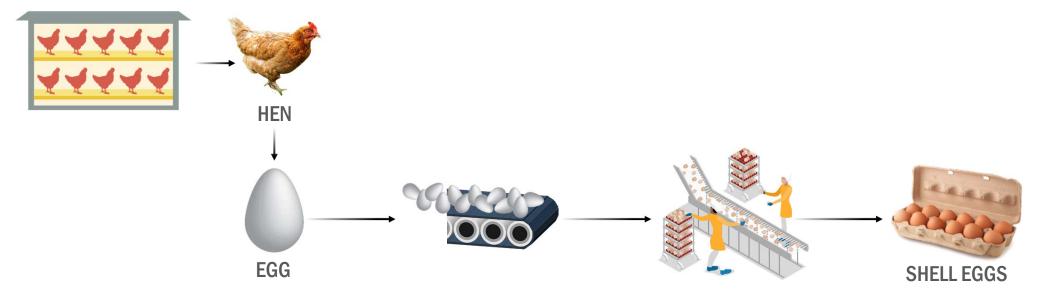
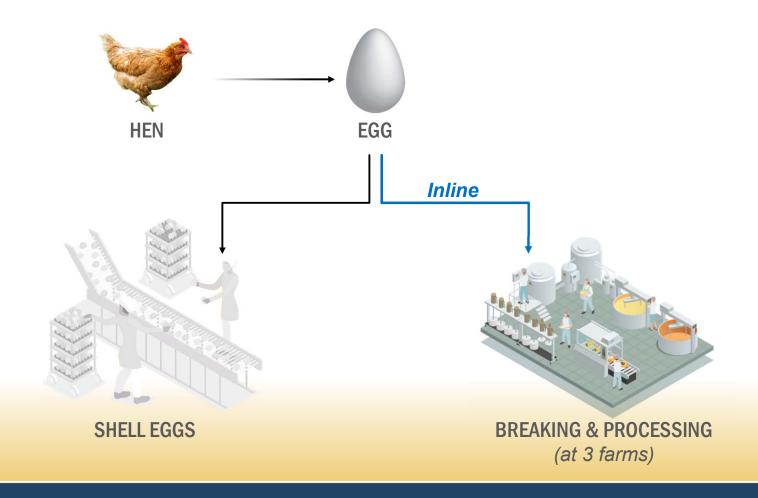
# **EXHIBIT A**

# Shell Eggs



#### **Rose Acre Farms**



#### **Egg Products Overview**

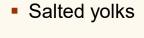


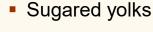


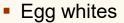




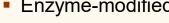
egg yolks

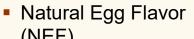






- Salted whole eggs
- Standard whole eggs
- Enzyme-modified









egg whites



patties & omelets

**Hard Cooked** & Pre-cooked

**Dried** 







# Three Types of Customers For Egg Product Sales

#### Industrial

Used in food manufacturing













#### Retail

Sold to supermarkets













#### **Foodservice**

Restaurants & Bakeries











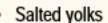




#### Industrial Customers

#### Liquid / Frozen





Sugared yolks



Yolks

Cakes & bread

Dried



Egg whites

Whites

Candies



Salted whole egg

Whole egg

- Sugared whole egg
- Enzyme modified
- Nef (taste-modified, special products)



#### Competitors

















































#### **Retail Customers**



**Liquid Egg Whites** 



**Egg Substitutes** 



**Hard Cooked** 

#### Competitors













Hardly Egg





#### **Foodservice Customers**



**Hard Cooked** 



Liquid Egg Whites & Whole Eggs



Pre-cooked

#### Competitors









#### Making of an Egg Product: 3 Roles



Producer

Farms with hens that produce the shell eggs



Breaker (Inline & Offline)

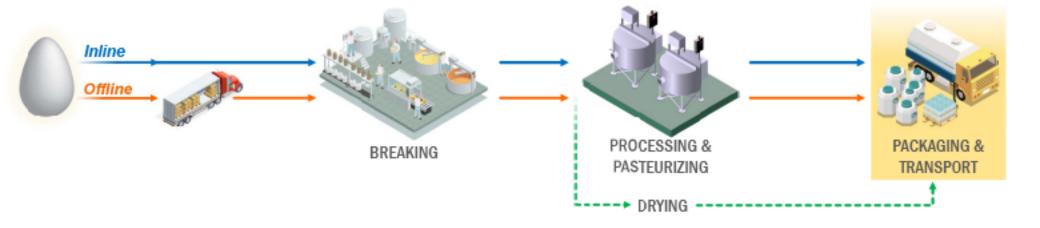
Facility that breaks the eggs for processing



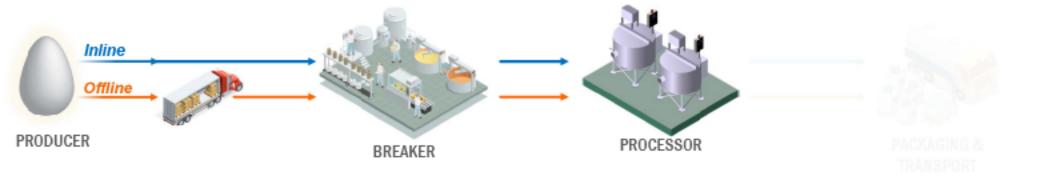
Processor

Facility that processes eggs into a variety of egg product (pasteurized or dried)

# Egg Product Production (More Complex & Costly)



#### Producer, Inline/Offline Breaker, Processor



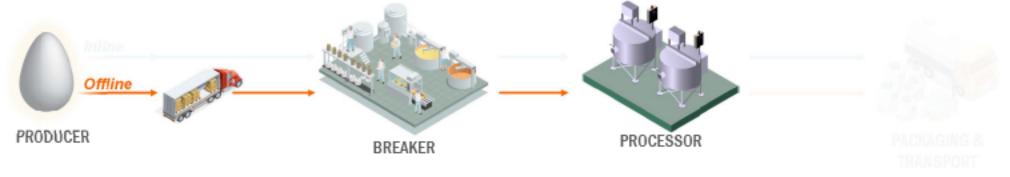








#### Producer, Offline Breaker, and Processor





McAnnally Enterprises





National Food











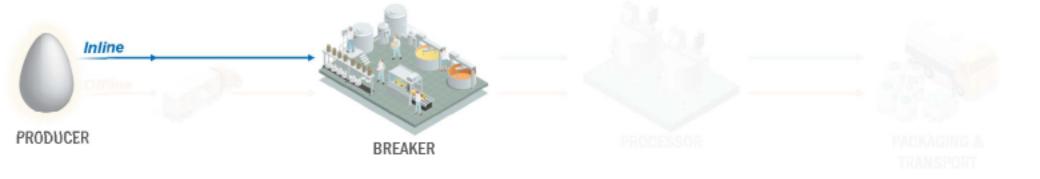








#### **Producer and Inline Breaker**

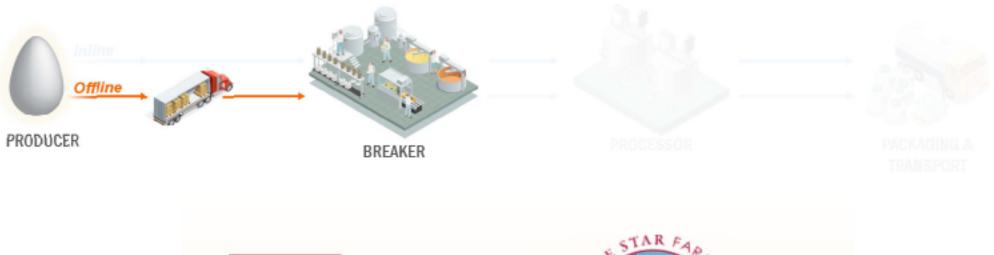






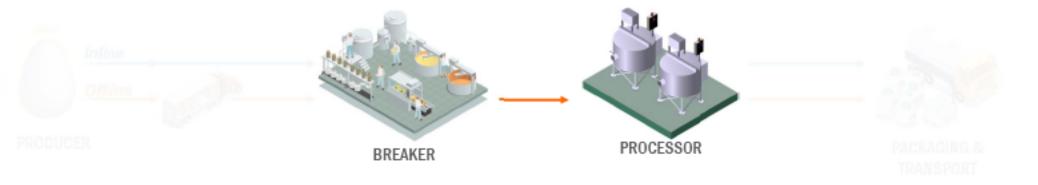


## Producer and Offline Breaker





#### **Breaker and Processor**





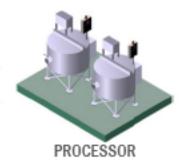




**Taylor** 

#### **Pure Processor**











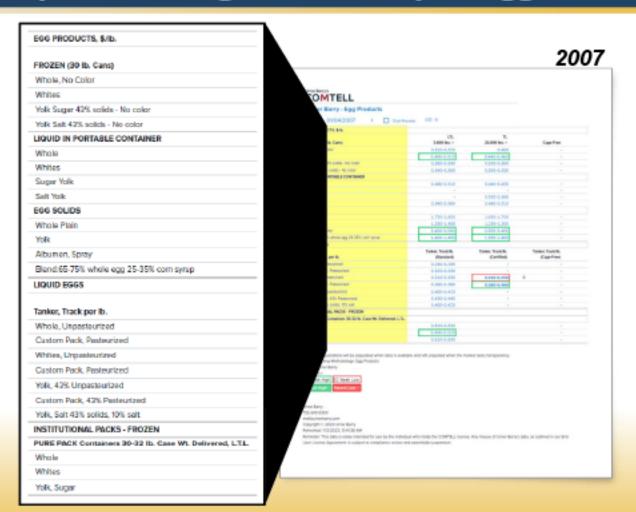
## Pricing of Egg Products (Urner Barry, Grain Based, Fixed Price)







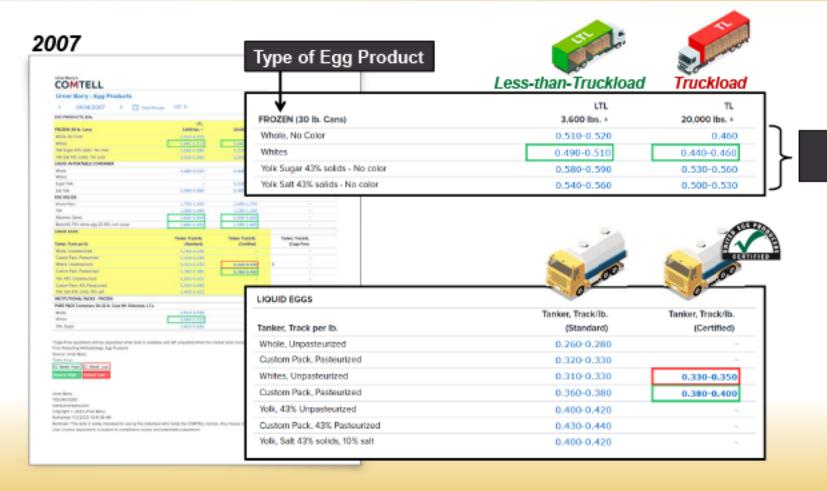
#### Urner Barry Reports Pricing On A Variety of Egg Products





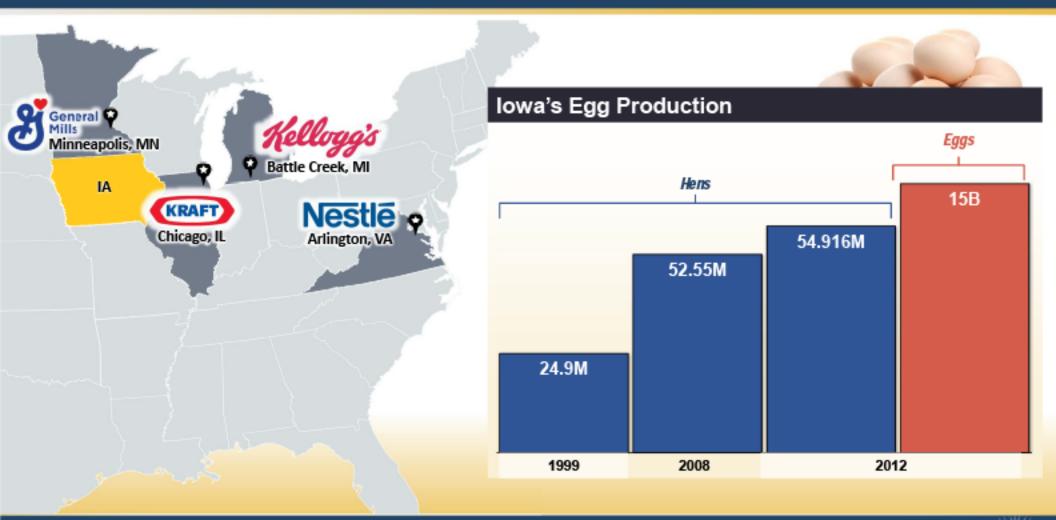
## Different Prices For Different Types of Egg Products





Pricing Ranges ¢ per lb.

#### Iowa



# Egg Products Sold to Kraft









#### **Egg Products Sold to Nestle**





## **Customer Demand For UEP Certified Eggs**

























































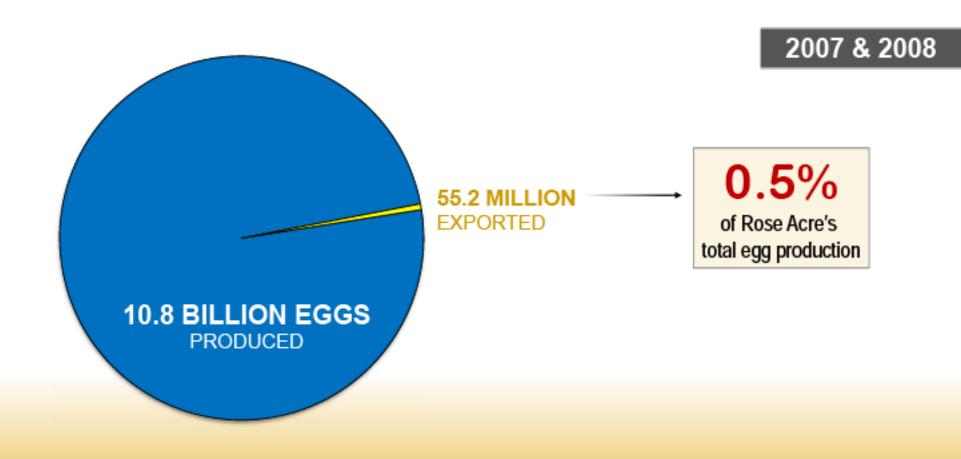




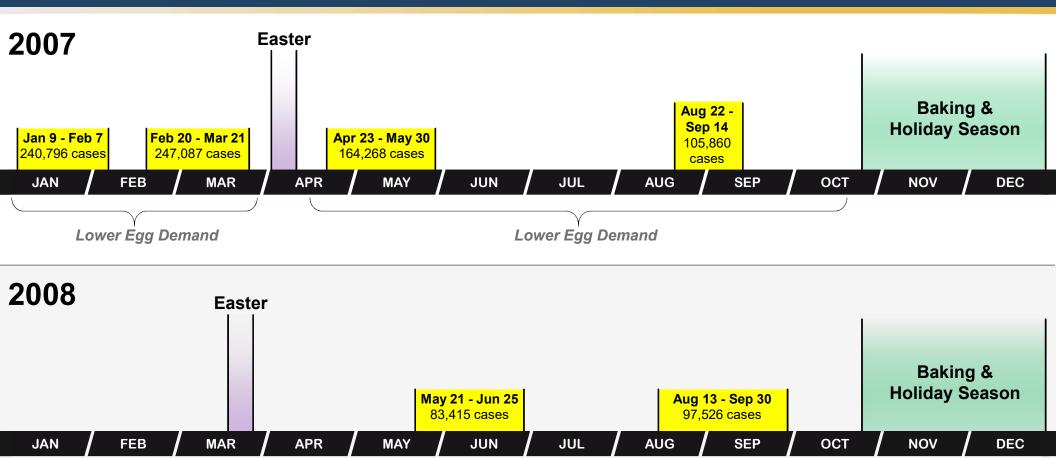




#### Rose Acre Eggs Exported through USEM from 2007-2008



#### **USEM Exports During Rose Acre's Membership**



Lower Egg Demand

1 case = 30 dozen eggs

Lower Egg Demand